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Welcome to PMI's Webinar Presentation:



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CMOM

## **E&M Guideline and Legislative Updates: What Practices Need to Know**



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## E&M Updates

# Guidelines & Legislative Updates for Medical Offices



**Kem Tolliver, CPC, CMPE, CMOM, BS**  
Medical Revenue Cycle Specialists, LLC

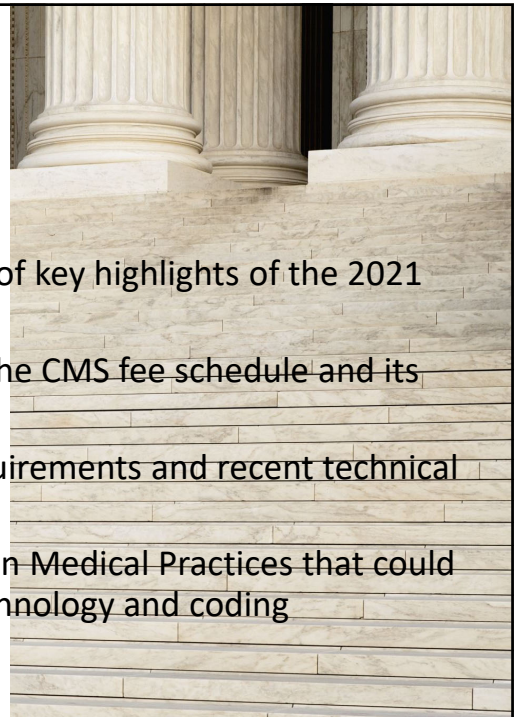
**Taya Moheiser, CMPE, CMOM, MBA**  
It's Healthcare, LLC




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## Learning Objectives

- Attendees will leave with an understanding of key highlights of the 2021 CMS PFS final rule
- Participants will be empowered to analyze the CMS fee schedule and its role in overall reimbursement oversight
- Explore Telehealth PHE Waivers, coding requirements and recent technical clarifications to CPT/HCPCS
- Identify strategies to analyze functions within Medical Practices that could be optimized based on new regulations, technology and coding clarifications



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**ABSTRACT**

The 2021 CMS Final Physician Fee Schedule ushered in the most significant changes to the documentation of Evaluation and Management codes since 1997, RVU revaluations, significant reimbursement changes, telehealth billing changes and more.

Some changes are intended to last beyond the COVID Public Health Emergency (PHE) whereas others are projected to end when the PHE does.

This session will review the changes from the 2021 final rule.

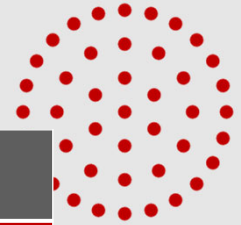
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**Medicare Reimbursement  
Updates**

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## 2021 Conversion Factor



CONVERSION FACTOR (CF)					
2016	2017	2018	2019	2020	2021
\$35.80	\$35.89	\$35.99	\$36.04	\$36.09	\$34.8931
Increase	Increase	Increase	Increase	Increase	DECREASE

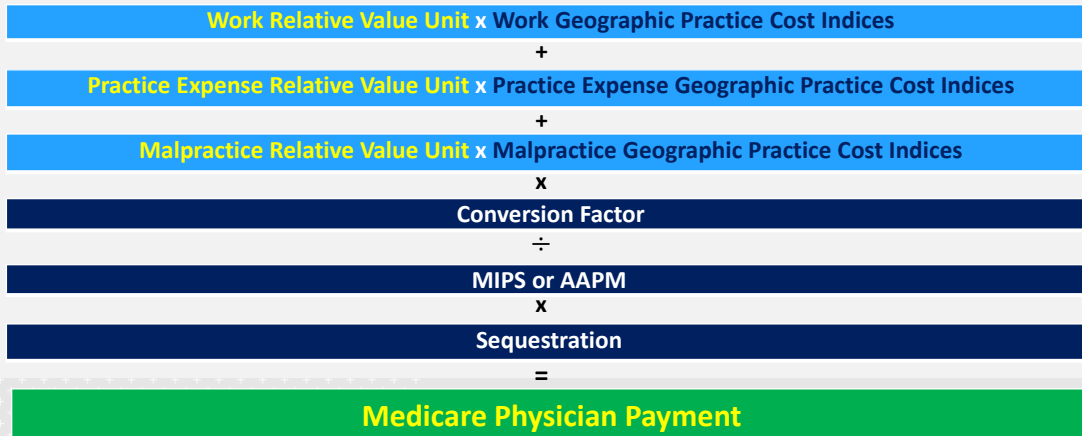
Anesthesia Conversion Factor	
2020	2021
\$22.20	\$19.9631

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## Medicare Physician Payment Formula



$$[(\text{Work RVU} \times \text{Work GPCI}) + (\text{PE RVU} \times \text{PE GPCI}) + (\text{MP RVU} \times \text{MP GPCI})] \times \text{CF} = \text{Medicare Physician Payment}$$



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## CY 2021 Physician Fee Schedule Updates

3.75% overall reimbursement increase

Reestablished the 1.0 floor on the work Geographic Practice Cost Index (GPCI) through 2023

Suspended the 2% Sequestration cut through March 31, 2021

Delayed institution until 2024 of G2211 Complexity Add on code for E/M Services

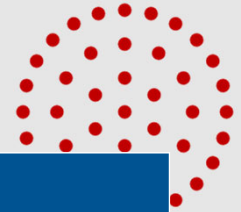
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## Sample Medicare Physician Fee Schedule (MPFS)

New patient	2018 Rate	2019 Rate	2020 Rate	2021 rate	Difference Between 2020 vs 2021
99201	\$51.99	\$47.70	\$53.97	DELETED	
99202	\$86.77	\$79.38	\$88.71	\$79.99	(\$8.72)
99203	\$124.43	\$112.57	\$124.97	\$122.23	(\$2.74)
99204	\$188.16	\$170.64	\$189.40	\$182.60	(\$6.80)
99205	\$236.10	\$214.40	\$238.67	\$240.73	\$2.06
Established patient	2018 Rate	2019 Rate	2020 Rate	2021 rate	Difference Between 2020 vs 2021
99211	\$25.44	\$23.69	\$27.55	\$26.20	(\$1.35)
99212	\$51.11	\$46.94	\$53.53	\$62.90	\$9.37
99213	\$83.92	\$77.09	\$87.12	\$99.87	\$12.75
99214	\$123.44	\$112.80	\$125.75	\$141.54	\$15.79
99215	\$166.00	\$151.08	\$168.31	\$197.38	\$29.07
Source: Medicare Administrative Contractor – Novitas Solutions Jurisdiction L					

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## Obtaining your Locality for your CMS Jurisdiction



Locality #	State	Fee Schedule Area	Counties
01	DC	DC + MD/VA Suburbs	District of Columbia, Alexandria City, Arlington
01	MD	Baltimore / Surrounding Counties	Anne Arundel, Baltimore, Baltimore City, Carroll, Harford, Howard
99	MD	Rest of State	All Other Counties EXCEPT Montgomery and Prince George's

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**Physician's Fee Schedule Code Search & Downloads**

Search using a single code

Procedure Code: 0001A No Modifier

Date Of Service: 3/16/2021

State: District of Columbia

Locality: DC Metro & MD/VA suburbs (01)

Download the complete Fee Schedule

Year: 2021

State: Choose a state...

Locality: Choose a locality...

File type: PDF

Download

**Results**

Procedure Code: 0001A State: District of Columbia Modifier: No Modifier

Effective Date: 01-01-2021 Locality: DC Metro & MD/VA suburbs (01) Description: Adm sarscov2 30mcg/0.3ml 1st

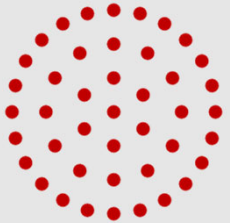
Please click on the ? icon for a description of any field or indicator

**Fee Schedule Amount**

Participating Provider		When performed in a facility setting	
Participating Provider	0.00	Participating Provider	0.00
Non-Participating Provider	0.00	Non-Participating Provider	0.00
Limiting Charge Amount	0.00	Limiting Charge Amount	0.00

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## MIPS 2021 Program Changes



MIPS Measure Categories


- **Quality:** 40%
- **Improvement Activities:** 15%
- **Promoting Interoperability:** 25%
- **Cost:** 20%

Complex Patient Bonus = 5 points

[www.qpp.cms.gov](http://www.qpp.cms.gov)

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## MIPS Performance Measures

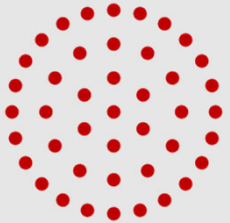


	2017	2018	2019	2020	2021
Performance Threshold Points (avoid penalty)	3	15	30	<b>45</b>	<b>60</b>
Except. Performance Threshold (bonus) points	70	70	75	<b>85</b>	<b>85</b>
Quality Category	60%	50%	45%	45%	40%
Cost Category	0	10%	15	15%	20%

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## MIPS APM 2021 Program Changes




### MIPS APM Measure Categories

- **Quality:** 50%
- **Improvement Activities:** 20%
- **Promoting Interoperability:** 30%

[www.gpp.cms.gov/apms/overview](http://www.gpp.cms.gov/apms/overview)

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## Advanced Alternative Payment Models



### Specialty Specific APMs

- Comprehensive Care for Joint Replacement
- Comprehensive ESRD Care
- Radiation Oncology Model (Effective 2022)

### Accountable Care Organizations

- Medicare Shared Savings Program (MSSP) Tracks 1-3
- Medicare Shared Savings Program (MSSP) Basic Track E & Enhanced Track
- Next Generation ACO

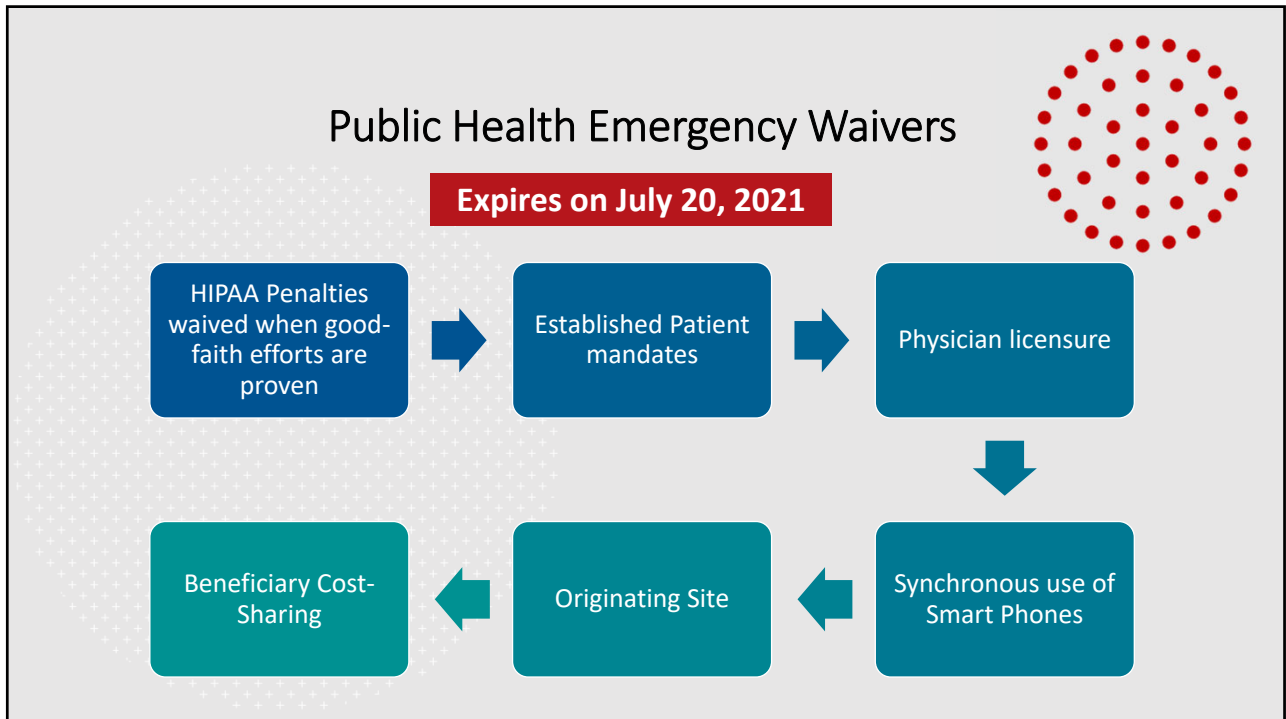
### Advanced Care Models

- Comprehensive Primary Care Plus (CPC+)
- Bundled Payments for Care Improvement (BPCI)

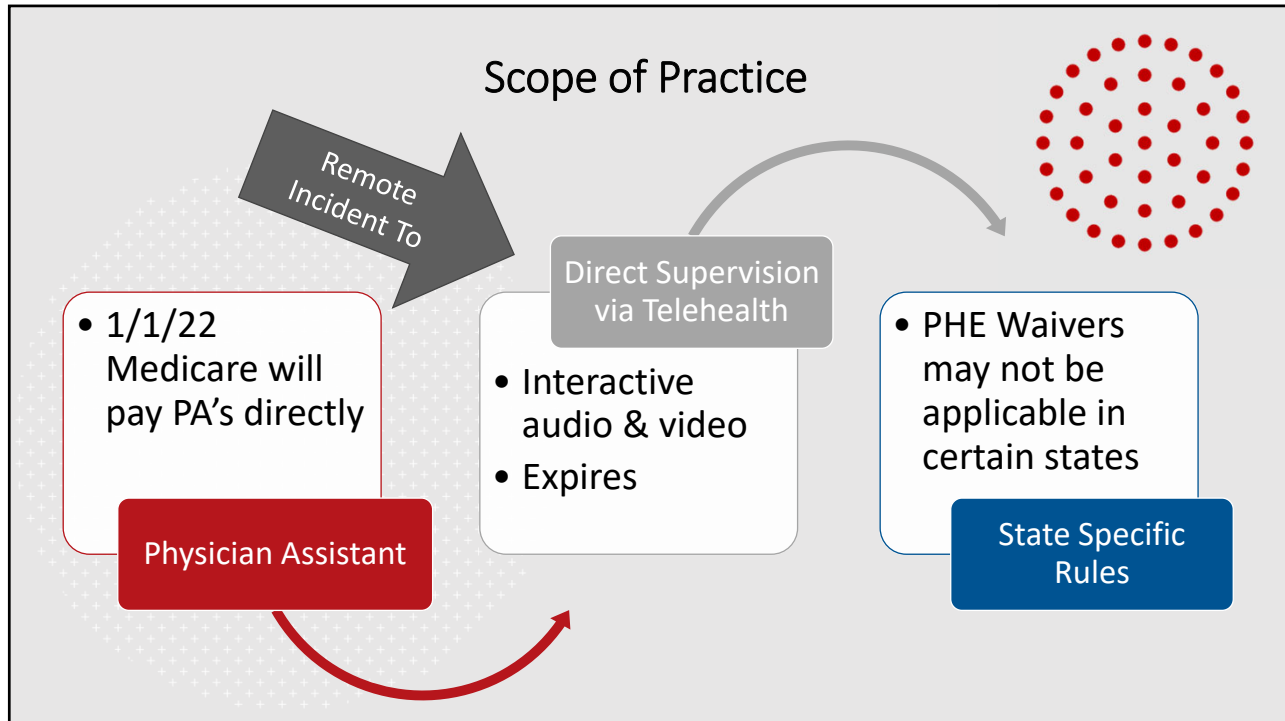
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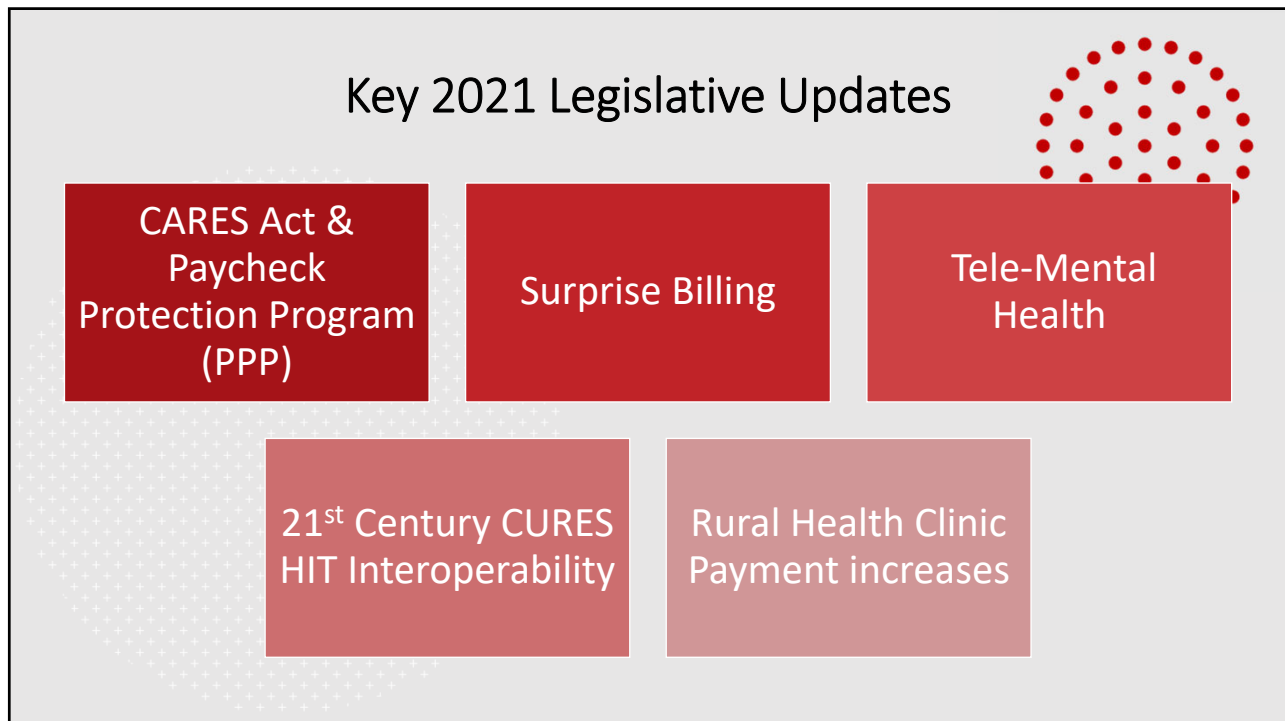
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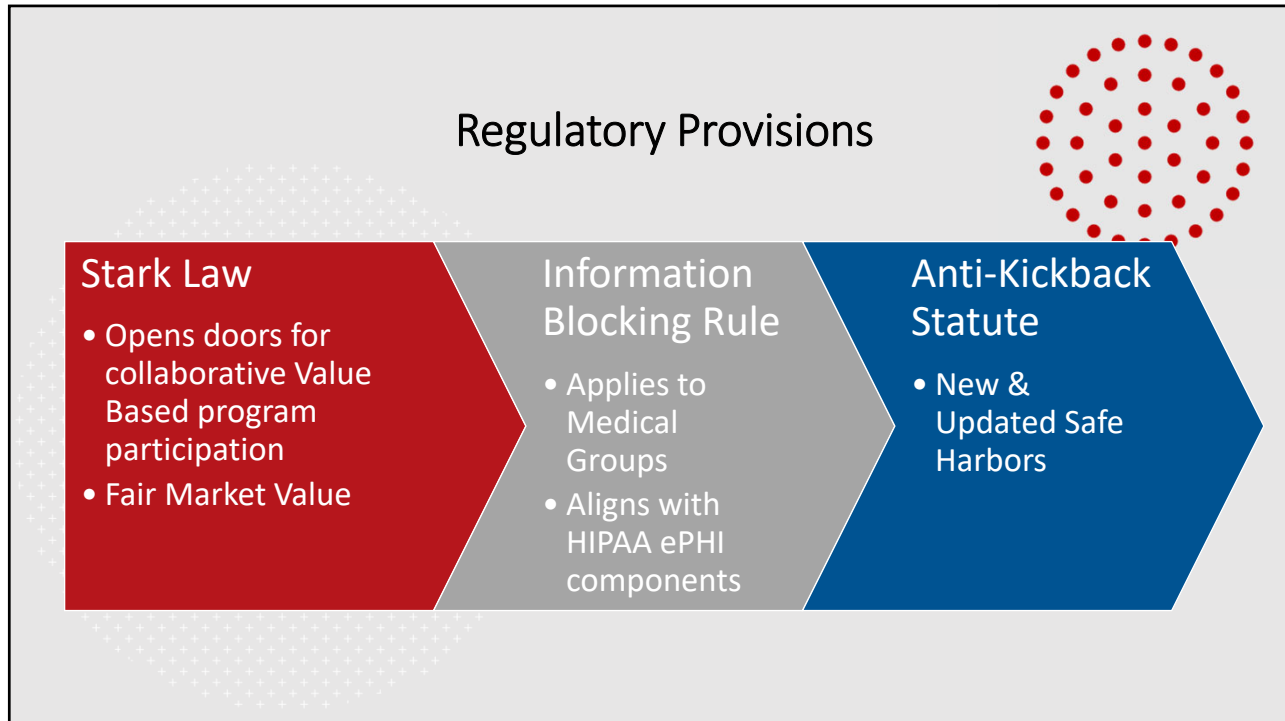
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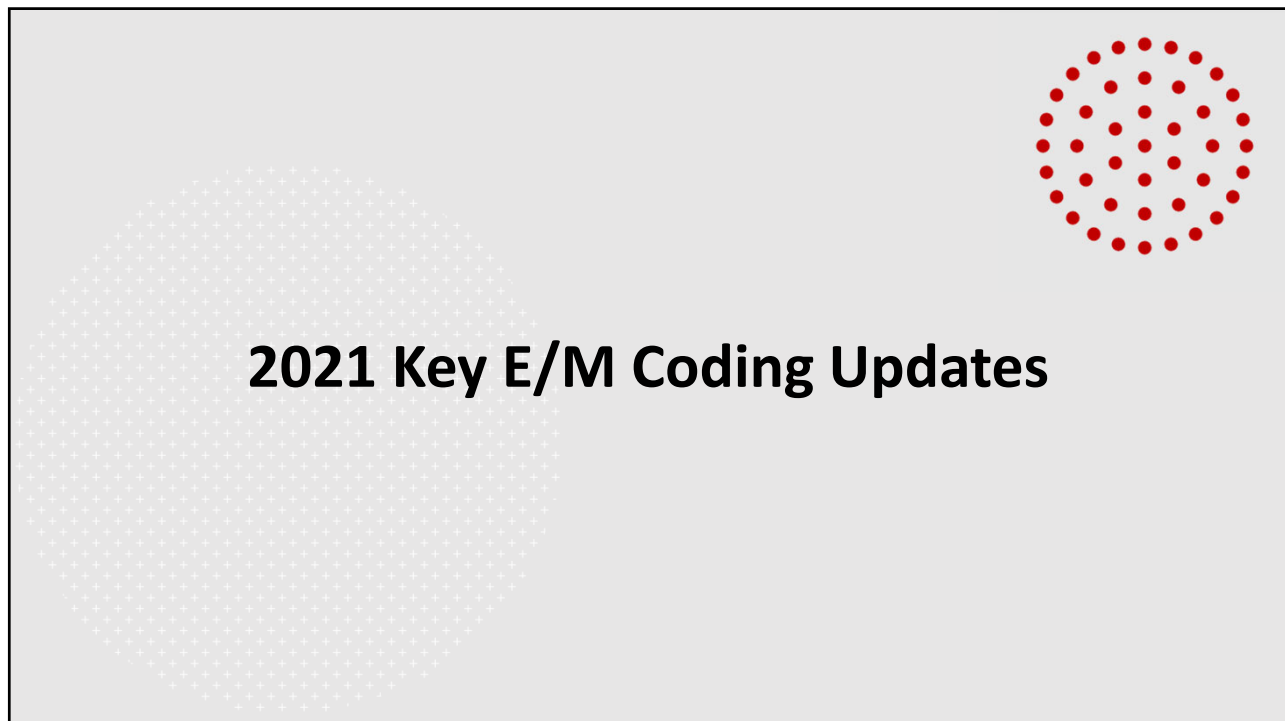
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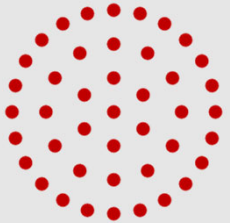


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## COVID-19 ICD-10-CM Codes



**U07.1 – Confirmed Test for COVID-19**

**Pneumonia** due to the coronavirus (COVID-19)

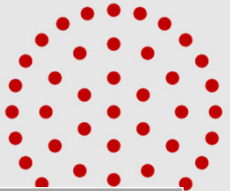
- Assign code **U07.1** confirmed Covid-19 (Primary DX) **AND**
- **J12.89** Other viral pneumonia (Secondary DX)

Patients presenting with signs / symptoms (such as fever, etc.) and where a definitive diagnosis has **NOT** been established

- Assign the appropriate code(s) for each of the presenting signs and symptoms

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## 2021 Evaluation & Management Highlights



### Removals

- 99201 Deleted
- History & Exam excluded from CPT scoring level
- > Than 50% of F2F Time spent on counseling and/or coordination of care

### Revisions

- Time criteria
- MDM process
- Code Definitions & Guidelines
- HPI may be documented by care team members

**These changes only apply to CPT codes 99211-99205**

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## 2021 Evaluation & Management Highlights

### No Change

99211 may still be used

MDM levels

### New

Prolonged Service Code

Clinical staff may collect HPI

**These changes only apply to CPT codes 99211-99205**

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## History & Physical Exam Changes

Documentation must demonstrate a medical necessity.  
If an H & P is performed, then it should be documented.

History

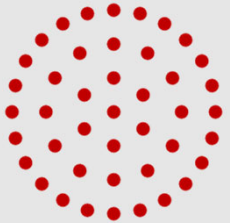
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History & Exam has been removed from E/M Scoring model Effective 1/1/21

Exam

←

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## Selecting the Level of E/M Service

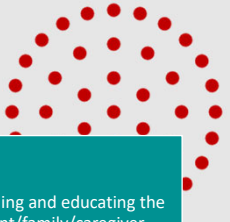
Choose the Evaluation and Management Level based on:

# MEDICAL DECISION MAKING

OR

# TOTAL TIME ON DOS

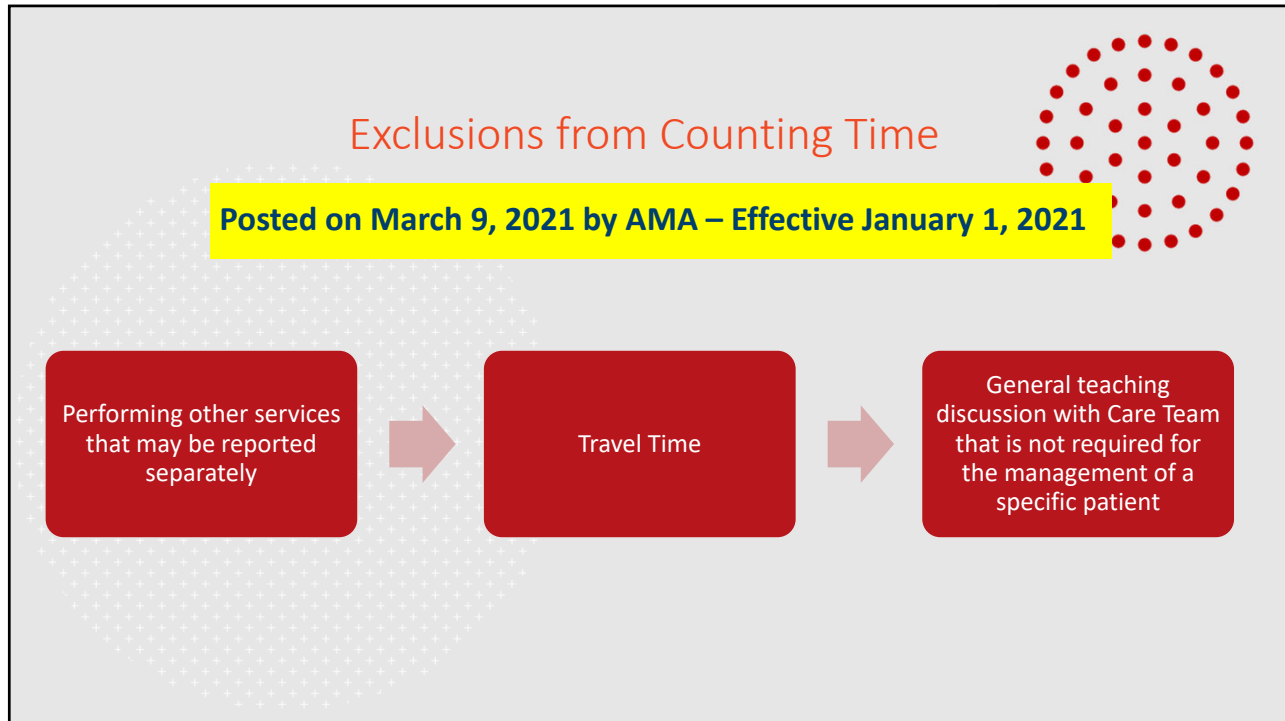
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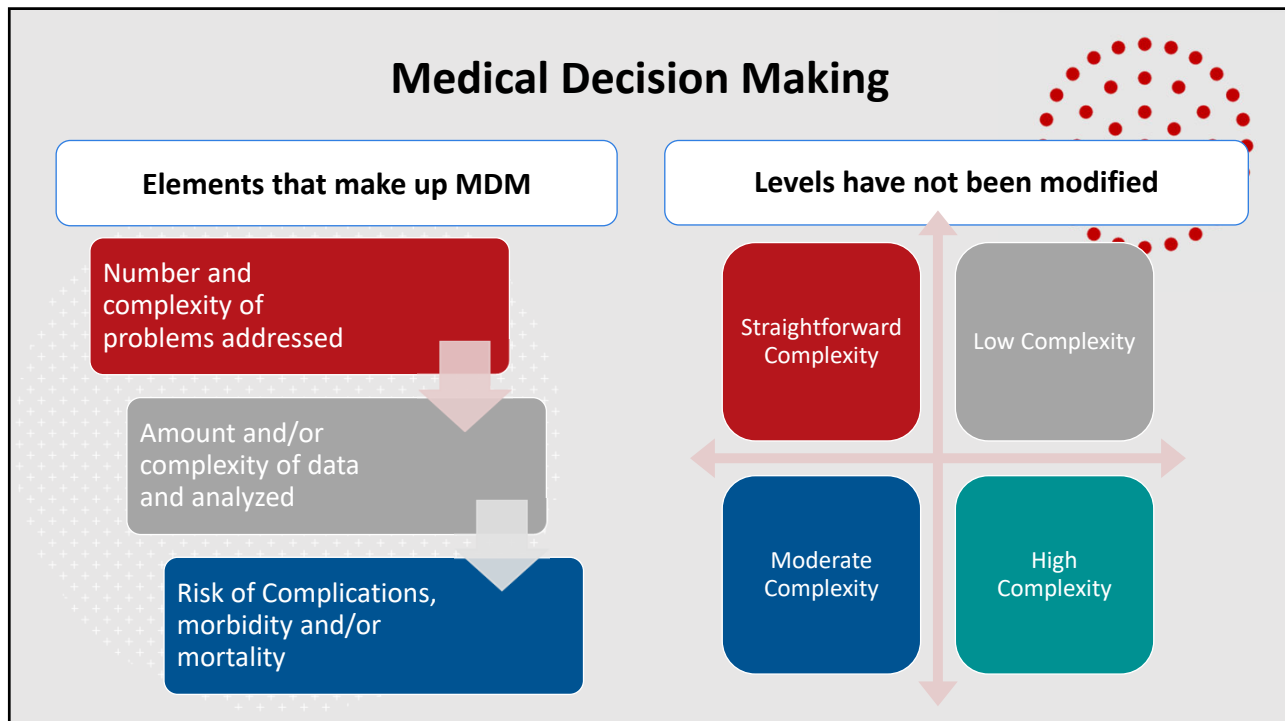
## 2021 Time Calculations on the Date of Service

Preparing to see the patient (e.g. review of tests)	Obtaining and/or reviewing separately obtained history	Performing a medically appropriate examination and/or evaluation	Counseling and educating the Patient/family/caregiver
Ordering medications, tests, or procedures	Referring and communicating with other health care professionals (when not separately reported)	Documenting clinical information in the electronic or other health record	Independently interpreting results (not separately reported) and communicating results to the patient/family/caregiver
Care coordination (that is not separately reported)			

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## Recent MDM Clarifications



PRESENTING PROBLEMS & RISK	ANALYZED	UNIQUE TEST	ORDERING TESTS
<ul style="list-style-type: none"><li>• Presenting problems and Co-morbidities may drive MDM even when the diagnosis doesn't have a high morbidity</li><li>• The "RISK" relates to the risk from the condition. The risk of the condition is distinct from the risk of the management</li></ul>	<ul style="list-style-type: none"><li>• Tests ordered are considered analyzed when those results are reported; so when tests are ordered during an encounter, they are counted at that encounter</li><li>• When tests are ordered outside of an encounter, they should be counted during the encounter in which they are analyzed.</li></ul>	<ul style="list-style-type: none"><li>• When there is a review of all materials from a unique source, it counts as one element toward MDM.</li><li>• Basically - tests that have overlapping elements are NOT unique (even if they have distinct CPT codes).</li></ul>	<ul style="list-style-type: none"><li>• Reporting a test that is CONSIDERED but not selected after shared decision making</li><li>• Ordering a test is within the category of Test Results</li><li>• A patient may want to rule out a condition and request diagnostic imaging that may not be medically necessary. The provider having a discussion about the absence of benefits for this imaging may be required.</li></ul>

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## Recent MDM Clarifications



DISCUSSION	INDEPENDENT HISTORIAN	SDOH
<ul style="list-style-type: none"><li>• The discussion must be an interactive exchange. It must be direct and not second hand through liaisons like staff.</li><li>• The discussion doesn't need to happen on the DOS but it's only counted when it's used in the decision making of the DOS.</li><li>• The discussion may only be counted one time.</li><li>• The discussion may be "asynchronous" - so it can be virtual and not real-time.</li><li>• The discussion must occur within a short period of time like within a day or two of the DOS</li></ul>	<ul style="list-style-type: none"><li>• Who is an Independent Historian?</li><li>• Why use an Independent Historian?</li><li>• An independent history doesn't need to be obtained in person but it does need to be obtained directly from the source giving the independent information</li></ul>	<ul style="list-style-type: none"><li>• When there is a review of all materials from a unique source, it counts as one element toward MDM.</li><li>• Basically - tests that have overlapping elements are NOT unique (even if they have distinct CPT codes).</li></ul>

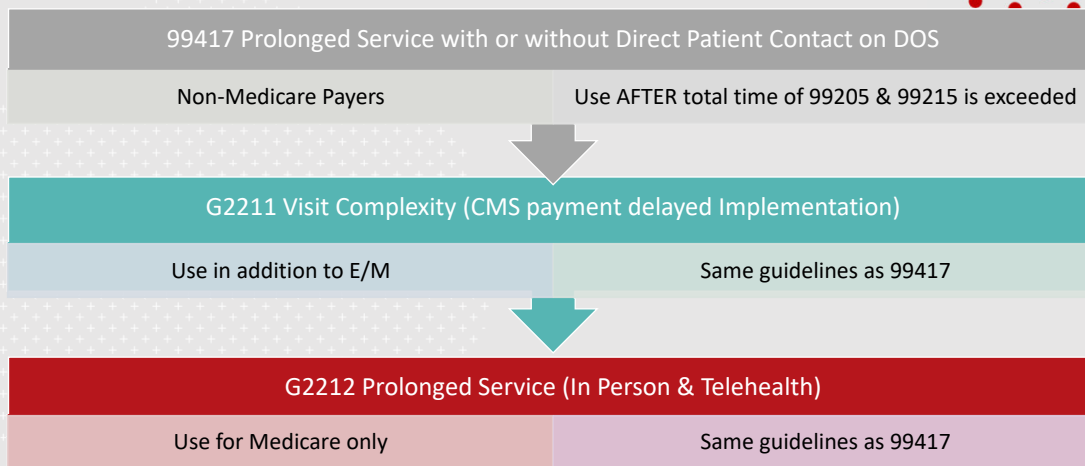
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## 2021 Revised Time Based Coding Table

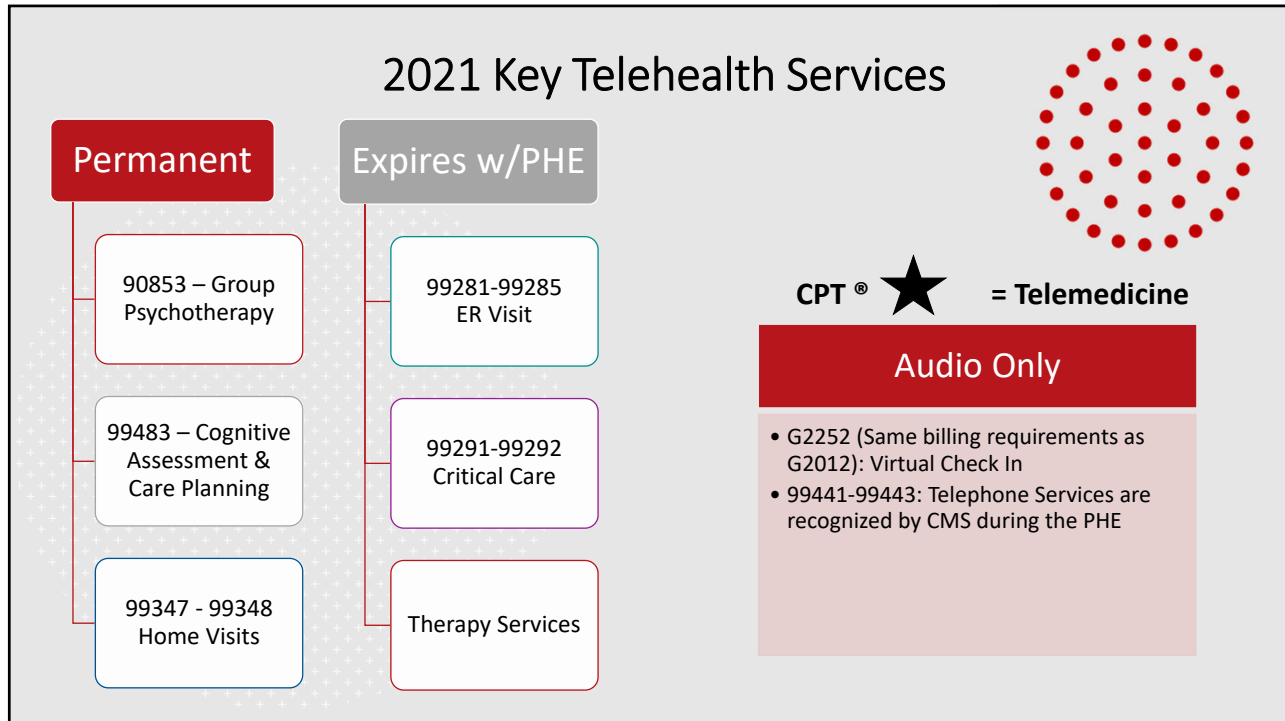
CPT CODE	TIME
99202	15 – 29 minutes
99203	30 – 44 minutes
99204	45 – 59 minutes
99205	60 – 74 minutes
99211	May not require the presence of a MD/DO. No time requirement.
99212	10 – 19 minutes
99213	20 – 29 minutes
99214	30 – 39 minutes
99215	40 – 54 minutes

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## New Add-on Codes for 2021



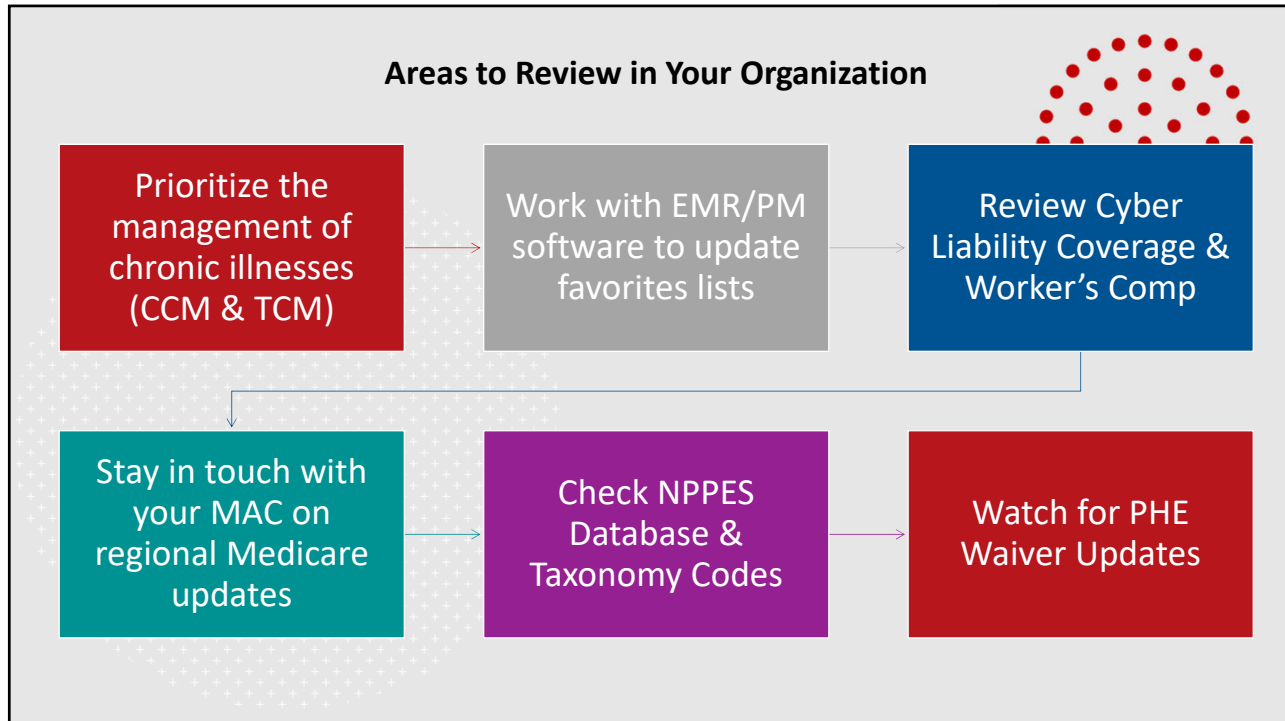
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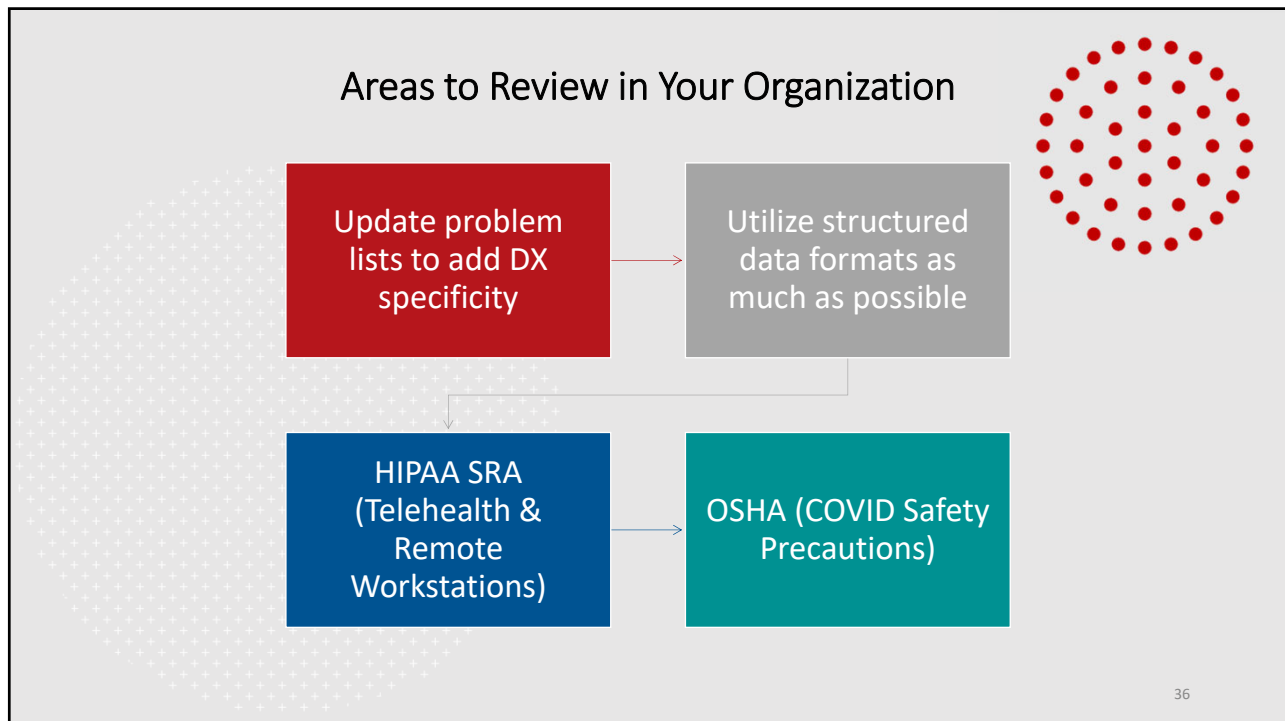
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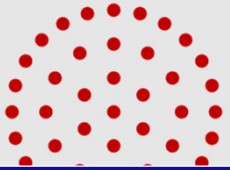


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## Coding & Documentation Tips for Telehealth Services

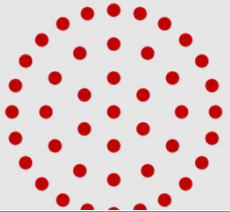


- Purchase 2021 CPT, HCPCS, and ICD-10-CM books
- Social history:  
If applicable include:  
"Exposure to others who may be ill"
- Code symptoms not conditions unless actually diagnosed
- Demonstrate medical necessity and justify CPT visit level regardless of POS
- No age limit requirements for telehealth services

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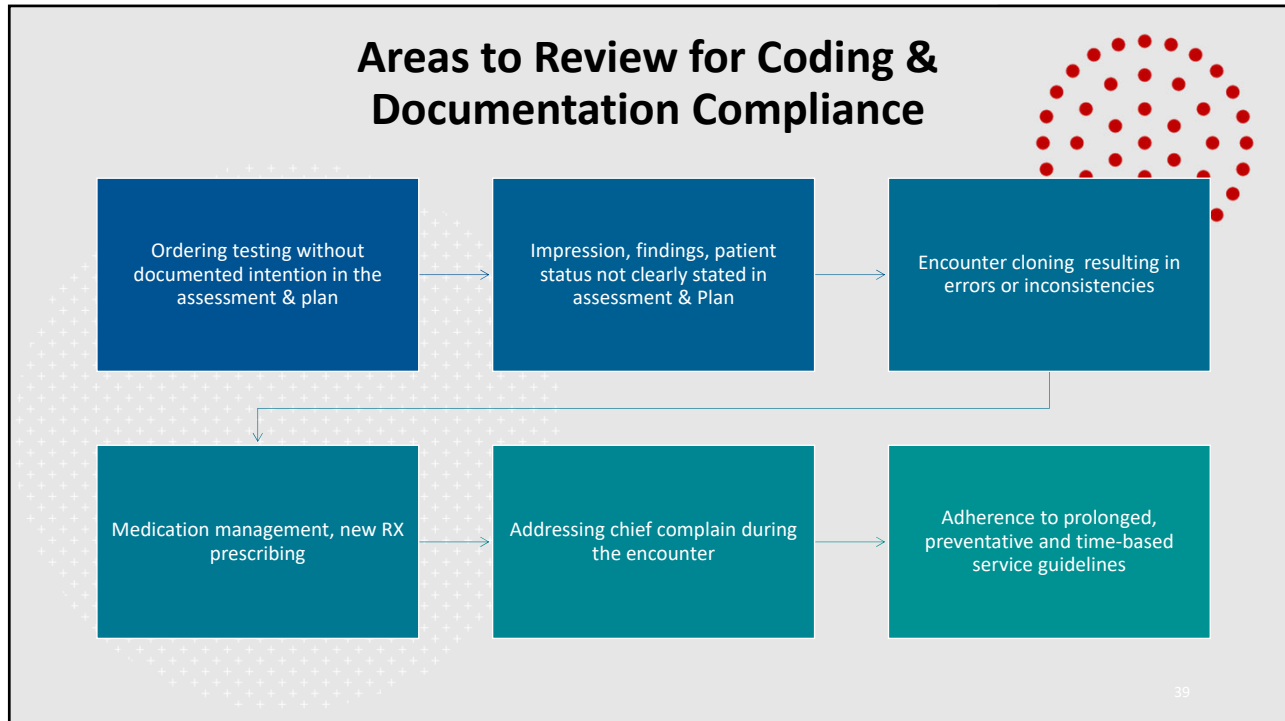
## Areas to Review for Coding & Documentation Compliance



```
graph LR; A[Typos, age or gender related mismatches] --> B[Electronic or legible signature]; B --> C[Hypertension DX without blood pressure recording]; C --> D[Diabetes DX without blood sugar or A1c reading]; D --> E[Inclusion of DX not addressed during encounter]; E --> F[Missing or lack of diagnosis specificity]; F --> G[Proper DX code sequencing];
```

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### Resource Alert

**Revenue Cycle Management**  
DON'T GET LOST IN THE FINANCIAL MAZE  
Shavonne Moheiser, CMPE, CMOM  
Kimberly Tolliver, CMPE, CPC, CMOM  
MGMA

# REVDIVE

*w/ Taya & Kem*

[www.sliceofhealthcare.com/revdive](http://www.sliceofhealthcare.com/revdive)

[www.mgma.com/RCM](http://www.mgma.com/RCM)

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**Taya Moheiser**  
<https://www.linkedin.com/in/tayamoheiser/>

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## Don't be a stranger... Give us a shout!



**Kem Tolliver**



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Twitter: @KemTolliver



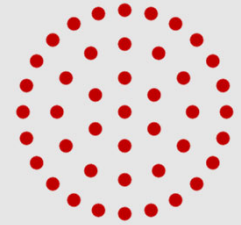
**Taya Moheiser**



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*w/ Taya & Kem*

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